



Press Release

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Citi Corporate and Investment Banking Focus on Value Add Solution Products and Global Scale Network for Its Institutional Clients in Indonesia

Jakarta, February, 21, 2019 - Entering 2019, Citi is ready to provide its institutional clients with more value add from Citi's excellence as a global bank with networks in more than 160 countries and jurisdictions. Throughout 2018, Citi in Indonesia has received several noteworthy awards, namely "Best Bank-Global" and "Best Bond-Adviser-Global" from the Asset magazine, "Best International Bank in Indonesia" from Finance Asia and "Best Corporate/Institutional Digital Bank" from Global Finance. Citi in Indonesia has been recognized for its capability and performance in serving institutional/corporate clients in the country, be it in public sector, multinational or national-scale companies.

Gioshia Ralie, Managing Director, Citi Indonesia Corporate and Investment Banking (CIB) furthermore highlights Citi's strategy in the CIB business, which are:

- Providing products and services with value add solution products for its institutional clients.
- Leveraging Citi's global scale network
- Focusing on industry-leading institutions in various sectors

Loans, Cash Management, Bonds, and Commodity are among Citi CIB products globally with value add focus. Some transactions in 2018, through Citi entities in Indonesia and in the Asia Pacific, including:

1. Loans

- \$300 million Adira Dinamika Multifinance Loan Syndication in July 2018
- \$370 million Astra Sedaya Finance Loan Syndication in July 2018
- \$1.5 billion PLN Loan Syndication in August 2018
- \$630 million Charoen Pokphand Indonesia Loan Syndication in August 2018
- \$645 million Solusi Tunas Pratama Loan Syndication in June 2018

2. Cash Management (collection, liquidity and payment) for e-commerce, healthcare, logistic, textile/garment, etc.

3. Bonds

- \$300 million Sawit Sumbermas Sarana USD Bond in January 2018
- \$300 million Bumi Serpong Damai USD Bond pada in April 2018
- \$3 billion The Republic of Indonesia USD Green Sukuk Bond in February 2018
- \$2 billion PLN USD Bond and Liability Management in May 2018
- \$1.5 billion PLN Bond in October 2018
- \$4 billion Inalum *Bridge to USD Bond* in November 2018
- \$3 billion The Republic of Indonesia USD SEC-Registered Bond in December 2018

4. Commodity-related Solutions

Citi CIB also focuses on providing value add solutions in the oil & gas commodity sector and the mining industry in terms of helping to get funding and managing risks to commodity prices.



"By focusing on products and services that provide value-added solution products and the strength of Citi's global scale network, Citi CIB delivering banking solutions that suits our institutional clients. Furthermore, Citi CIB is optimistic about Indonesia's economic growth and will help the progress development in the country, "concluded Gioshia.

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About Citibank Indonesia

Citibank, N.A., Indonesia is a branch of Citibank, N.A, New York, USA. Citibank, N.A., Indonesia has been in Indonesia since 1968 and is one of the country's largest foreign banks. Citibank operates 10 branches in six major cities in Indonesia - Jakarta, Bandung, Surabaya, Semarang, Medan and Denpasar. Citibank has consumer transaction networks of around 33,000 payment points and corporate distribution networks of around 6,000 locations in 34 provinces. Citibank, N.A., Indonesia is connected to ATM Bersama networks with more than 70,000 ATM terminals throughout Indonesia.

In 2018, Citibank Indonesia received awards as "**Best International Bank in Indonesia**" from **Finance Asia**, "**Best Bank-Global in Indonesia**", "**Best Bond Adviser-Global in Indonesia**", "**Best Digital Bank in Indonesia**", "**Best Retail Mobile Banking Experience**" from **the Asset**," **Digital Banking Initiative of the Year**" from **Asian Banking and Finance**, as well as **Innovative Company in Digital Services** in the category of **Foreign Bank** from **Warta Ekonomi**. In 2017, Citibank Indonesia has received various awards, including from **Global Finance Magazine** as both "**Best Corporate/Institutional Digital Bank**" and "**Best Consumer Digital Bank**", "**Best Foreign Bank in Indonesia**" from **Finance Asia**, "**Best Bank in Compliance Reporting of Foreign Exchange Flows (LLD = Lalu Lintas Devisa) and Export Proceeds (DHE = Devisa Hasil Ekspor)**" by the **Indonesia Central Bank**, "**Best Bank in Indonesia**", "**Best e-Bank in Indonesia**", "**Best Corporate and Institutional Bank – Global in Indonesia**", "**Best Corporate Bond in Indonesia**", "**Best Liability Management in Indonesia**" from **The Asset magazine** and "**Best Perform in Custodian Bank**" along with "**Indonesia's Digital Innovation Award 2017 in Foreign Bank category**" from **Warta Ekonomi magazine**.

Further information can be obtained at Website: www.citigroup.com | Twitter: @citi | YouTube: www.youtube.com/citi | Blog: <http://blog.citigroup.com> | Facebook: www.facebook.com/citiindonesia | LinkedIn: www.linkedin.com/company/citi To enjoy a digital banking experience, please visit www.citibank.co.id .

Citibank N.A., Indonesia is a bank that is licensed, registered and supervised by the Indonesia Financial Services Authority (OJK).

PHOTO GALLERY



Gioshia Ralie, *Managing Director, Head of Corporate and Investment Banking Citi Indonesia* (center) explains about Citi Corporate and Investment Banking (CIB) highlights and strategies in 2019. By focusing on products and services that provide value-added solution products and the strength of Citi's global scale network, Citi CIB delivering banking solutions that suits with institutional clients